

PROVIDER MEDICARE RESOURCES

Partner with our team of Medicare professionals as a resource for your Medicare patients and to help grow your practice. Our team provides a variety of services to providers to assist with Medicare education and health plan information. We provide Medicare resources based on the needs of your practice. We understand that your focus is on providing quality care to patients. Medicare Education and keeping up with all the annual changes with health plans is not something you have time or resources for. Trust our team to help you and your patients navigate the everchanging Medicare world.

OUR TEAM OF MEDICARE CONSULTANTS PROVIDE THE FOLLOWING SERVICES:

✓ MEDICARE EDUCATION TO PATIENTS AND PROVIDER STAFF

- Medicare 101 Sessions
 - Offered live and/or virtual
 - Available in English & Spanish
 - Turning 65 Information Sessions
- Annual Enrollment Staff Preparation
 - Updates on plan changes so provider staff is prepared prior to AEP
 - Offered live and/or virtual

✓ MEDICARE ENROLLMENT FOR PATIENTS

- In person or virtual enrollment consultations for patients
- Plan offerings based on accepted plans by provider office – we help keep your patient with you
- Consultations available inside provider office or location desired by patient (home, coffee shop, restaurant, library, etc.)
- Online Enrollment site for patients to access
- Consultants trained and contracted to represent all major health insurance plans
- All plan types available including Medicare Supplement, Medicare Advantage and Part D

✓ MEDICARE HEALTH PLAN SEMINARS

- Plan specific meetings for your patients
- In-person or Virtual
- Provider determines health plans presented
- Meetings at provider office or preferred location for patient convenience

✓ PANEL GROWTH

- Referrals to provider office from Medicare Consultants
- Community Events surrounding provider office to promote physician
- Turning 65 Informative Meetings at provider office or nearby with representation from Provider
- Direct mail to attract new Medicare

✓ HEALTH PLAN GROWTH OR DISRUPTION MANAGEMENT

- Development of affiliation letters when a new health plan is accepted
- Development of affiliation letters when a health plan is terminated
- Call center access for inbound calls
- Reporting of results from campaigns
- In house agent assignments when necessary

✓ DEDICATED MEDICARE CONSULTANT ASSIGNED TO YOUR PRACTICE

- Consultant available to answer Medicare related questions from patients or staff
- English & Spanish speaking consultants available
- Consultant only presents plans accepted by provider
- Manager of consultant accessible by provider to ensure 100% satisfaction in services delivered
- Call Center available for Medicare questions in addition to a consultant or in lieu of

**FREE – THERE IS NO COST FOR OUR SERVICES.
WE ARE PAID BY THE INSURANCE CARRIERS WHEN ENROLLMENTS OCCUR.**